



CONVEYANCING SCALE FEES SALES/VENDOR & RETIREMENT VILLAGE SURRENDERS

The following scale applies to the sale of existing residential and commercial properties, but excludes preparation of contracts for off-the-plan sales. In addition to the professional fees we charge as below, you will also be required to reimburse us for any disbursements (e.g. title searches or city agent fees) that we incur on your behalf. These usually range between \$270 and \$490, depending on the type of property (e.g. strata, community or normal title).

Sale Price	Stage 1*	Stage 2**	Total Fees St1 + St2	GST	Incl. GST
up to \$499,000	\$450	\$650	\$1,100	\$110	\$1,210
up to \$749,000	\$475	\$725	\$1,200	\$120	\$1,320
up to \$999,000	\$500	\$800	\$1,300	\$130	\$1,430
up to \$1,249,000	\$525	\$875	\$1,400	\$140	\$1,540
up to \$1,499,000	\$550	\$950	\$1,500	\$150	\$1,650
up to \$1,749,000	\$575	\$1,025	\$1,600	\$160	\$1,760
up to \$1,999,000	\$600	\$1,100	\$1,700	\$170	\$1,870
up to \$2,249,000	\$625	\$1,175	\$1,800	\$180	\$1,980
up to \$2,499,000	\$650	\$1,250	\$1,900	\$190	\$2,090
up to \$2,749,000	\$675	\$1,325	\$2,000	\$200	\$2,200
up to \$2,999,000	\$700	\$1,400	\$2,100	\$210	\$2,310
up to \$3,249,000	\$725	\$1,475	\$2,200	\$220	\$2,420
up to \$3,499,000	\$750	\$1,550	\$2,300	\$230	\$2,530
up to \$3,749,000	\$775	\$1,625	\$2,400	\$240	\$2,640
up to \$3,999,000	\$800	\$1,700	\$2,500	\$250	\$2,750
up to \$4,249,000	\$825	\$1,775	\$2,600	\$260	\$2,860
up to \$4,499,000	\$850	\$1,850	\$2,700	\$270	\$2,970
up to \$4,749,000	\$875	\$1,925	\$2,800	\$280	\$3,080
up to \$4,999,000	\$900	\$2,000	\$2,900	\$290	\$3,190
\$5M & over	\$925	\$2,075	\$3,000	\$300	\$3,300

***Stage 1** is for preparation of the contract including drafting any special conditions you may require. Our fee for stage 1 is payable once the contract has been issued to your appointed agent and will be based on the estimated sales price.

****Stage 2** covers negotiation with purchasers, exchange of contract up until completion and is payable at settlement based on the actual sale price.